



**TERRY HUMPHREY, CPC, PCC, PROVIDES EXECUTIVE COACHING THAT DEVELOPS REAL, RESOURCEFUL AND RESILIENT LEADERS WHO ACHIEVE RESULTS. FOR MORE THAN 25 YEARS, TERRY HAS PROVIDED COACHING AND CONSULTING SERVICES TO ORGANIZATIONS OF ALL SIZES IN A WIDE RANGE OF INDUSTRIES.**

Terry is an experienced entrepreneur and former executive, so she speaks from experience, as well as years of her own personal and professional development. Her clients hire her for her depth of business knowledge to motivate, educate and inspire aspiring and current executive leaders to achieve a higher level of success, professionally and personally. Terry aligns leaders to the vision and future of the organization, supports them in the execution of key strategies and tactics to move initiatives forward and helps them build capabilities to transform culture.

## PROFESSIONAL EXPERTISE

Terry's over 25 years of working with a diversity of individuals and teams, along with her classroom training and speaking experience enables her to provide resilience and other special skill-development and content coaching to her clients. Terry's expertise includes:

- Executive and leadership individual and team coaching
- Mastermind Groups/Group Coaching
- Mentoring Program development and execution

## RECENT COACHING SITUATIONS

- Healthcare Start-up: Individual executive and executive team coaching for a start-up organization seeking to build a culture and create a more effective leadership team to meet its five-year plan.
- Small Consumer Services Business: Coaching CEO through developing marketing and growth strategies to double the business.
- Large Global Healthcare Organization: Development of high-potential directors in IT and HR roles transitioning to executive-level positions.
- Printing Industry: Coaching for transition of new executives into VP-level roles.
- Large Technology Organization: Working with CIO and VP-level reports in transition to develop individual capacity and a more effective leadership team to impact development and go-to-market strategies.
- Large Retail Organization: Working with Executive Team to up-level individual and team capabilities to prepare to double the size of the company.

## SAMPLE CLIENT LIST

- HCA
- MedSolutions
- Ingram Barge
- Ingram Content Group
- Jones Therapy Services
- Phoenix Healthcare Services
- Deloitte
- MissionPoint Health Partners
- Mapco
- Dollar General

# TERRY HUMPHREY, PCC | EXECUTIVE COACH

## CERTIFICATIONS

- Social + Emotional Intelligence, DiSC, StrengthsFinder 2.0, the Hogan Personality Inventory and other validated behavioral assessments
- ICF Professional Certified Coach (PCC)
- Certified Presence-Based® Coach
- Advanced Corporate Coach graduate of Coach U
- Certified DDI Master Trainer

## EDUCATION

Terry's education includes an undergraduate degree from Vanderbilt University and more than 30 hours of graduate-level business coursework from Xavier University in Cincinnati, the University of Michigan, and Middle Tennessee State University. Terry also has more than 600 hours of coaching-specific education and has earned the distinction of Professional Certified Coach from the global accrediting body, International Coach Federation.

**O:** 615-326-1341    **C:** 615-308-0550    **Email:** Terry@terryhumphreylc.com

**Web:** [www.terryhumphreylc.com](http://www.terryhumphreylc.com)